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## **Advisors Asset Management (AAM) Forges Key Partnership with Cutwater Asset Management**

*Adds to roster of institutional specialists offering diverse suite of UITs to advisors*

**MONUMENT, CO, July 13, 2010** – Advisors Asset Management, Inc. (AAM), a leading investment solutions provider, today announced a partnership with Cutwater Asset Management (Cutwater) which increases AAM’s roster of Unit Investment Trust (UIT) portfolio consultants that already includes Navellier & Associates, Spring Mountain Capital, and SMC Fixed Income Management. The addition by AAM builds on the firm’s tradition of offering innovative investment solutions to the advisor and broker/dealer community in the form of a diverse suite of UITs.

Cutwater has provided fixed income portfolio management services to investors for nearly 20 years and has approximately \$43 billion in fixed income assets under management. Cutwater is a leading provider of investment management services nationwide and has the reputation and track record of providing superior risk-adjusted returns to its clients. Cutwater’s focus and expertise is entirely within the fixed income universe and is, therefore, one of the few scaled fixed income specialists. Cutwater is ranked within the largest 25 global fixed income asset management firms.

The arrangement calls for AAM to function as the product sponsor and distributor, while Cutwater serves as the portfolio consultant. AAM differentiates itself through a focused selection of proprietary UIT offerings with an emphasis on solid investment disciplines and specific asset classes.

“Our firm’s independence allows us the flexibility to partner with established and experienced institutional money managers, resulting in a broad and diverse product line to offer advisors,” said Scott Colyer, Chief Executive Officer and Chief Investment Officer at AAM. “We continue to reinvent the UIT model by seeking a variety of trusted institutional partners, ultimately adding value to advisors and their clients.”

AAM currently offers 46 equity and fixed income UITs, arming advisors with a broad range of solutions to complement their clients' existing investments.

“We’re pleased to partner with AAM as they continue to innovate and improve upon their professionally selected UIT platform,” said Clifford Corso, Cutwater’s Chief Executive Officer and Chief Investment Officer. “AAM’s strong distribution model also provides us with a powerful tool to build the Cutwater brand in the financial advisor community. The partnership developed between our two firms has been beneficial to both parties and we look forward to working with AAM in the future.”

### **About Advisors Asset Management (AAM)**

Advisors Asset Management, Inc., (AAM) is an investment solutions partner for broker/dealers and advisors, offering a vast array of financial tools, leading technologies and industry expertise. Established in 1979, AAM has 10 major offices across the nation and partners with both independent and large Wall Street firms. AAM is an SEC Registered Investment Company and member FINRA/SIPC. For more information about AAM, please visit: [www.aam.us.com](http://www.aam.us.com).

Sales inquiries should be directed to Jeffrey W. Coron, CIMA, Senior Vice President, Business Development, AAM, at 484-362-0974, or [jcoron@aam.us.com](mailto:jcoron@aam.us.com).

*UITs are sold only by prospectus. A registration statement for preliminary offerings has been filed with the SEC but has not yet become effective. Information contained herein is subject to change. Units may not be sold nor may an offer to buy be accepted prior to the UIT's date of deposit.*

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